

Define rolls of people: (in church, business, club, group, etc)

3 levels of “buy in”

1. Outsider – disconnected, disassociated, unimpacted, lost
2. Prospect – acquaintance, been introduced, intrigued, seeker
3. Attender – becoming friendly, talks, communicates, receives benefit
4. Participant – engaged, shares values, understands the organization
5. Supporter / volunteer – works to reach others, tasks, duties, contributes
6. Leader – matures from benefits to responsibilities, trains people on level 1-5
7. Staff – part time, full time, usually paid, publicly leads leaders
8. Owner / manager / Pastor – no reservation, all in, lifetime calling, sacrificial risk taker. Takes responsibility for weaknesses and failures of organization

1. – 2.— 3. – 4.— 5.— 6. – 7. – 8. –

Needy people, requires
lots of time invested –
“Beneficiaries”

Shares the load, speaks
the vision, limited
resources or influence

Gives till it hurts, work till
they drop, whatever it
takes to find solutions

Some people have been asked a thousand times but will not partake of goods or services. They just don't see the benefit.

Some people are looking for a friend, fellowship, fun time. It never goes far enough to contribute or serve.

Whatever it takes to reach some people, that's what it will take to keep them.

50% off sale is great, but they may never pay retail!

Men's group is great as long as we serve a warm dinner!

They were looking for friendship, a sense of belonging. When expectations of that person grow, it may exceed their desire to give. They don't want to be a 6 or 7.

When a leader ceases to be your friend, he assumes you have a full tank and plenty to give out to others. You're riding shotgun and shooting bandits as he pushes the horses. You often get overlooked, taken advantage of, taken for granted, used by the “Judas” in the ranks, and expected to smile and carry on.

As you're “moving up the ladder” you get hurt, offended, and wounded. That pain produces purpose and resolve if you keep your eyes on the goal.

BENEFITS ! - stage 1

Matt 26:11 - The poor (needy) you will always have with you, but you will not always have me.

Psalms 38:4 - Taste and see that the Lord is good; blessed is the one who takes refuge in him.

Ephesians 1:13 SEALED with promise!

Acts 26:18 received an inheritance

Rom 3:25 – our sins have been passed over

Rom 15:13 – filled with peace and joy and power!

Eph 1:5 – Adopted into His family

Challenges – stage 2

Matt 4:19 - “Come, follow me,” Jesus said, “and I will send you out to fish for people.”

Luke 9 - The Would-Be Followers of Jesus - 57 As they went on their way, a man said to Jesus, “I will follow you wherever you go.” 58 Jesus said to him, “Foxes have holes, and birds have nests, but the Son of Man has no place to lie down and rest.”

59 He said to another man, “Follow me.” But that man said, “Sir, first let me go back and bury my father.” 60 Jesus answered, “Let the dead bury their own dead. You go and proclaim the Kingdom of God.” 61 Someone else said, “I will follow you, sir; but first let me go and say good-bye to my family.” 62 Jesus said to him, “Anyone who starts to plow and then keeps looking back is of no use for the Kingdom of God.”

Luke 14 - 17 At the time of the banquet he sent his servant to tell those who had been invited, ‘Come, for everything is now ready.’ 18 “But they all alike began to make excuses. The first said, ‘I have just bought a field, and I must go and see it. Please excuse me.’ 19 “Another said, ‘I have just bought five yoke of oxen, and I’m on my way to try them out. Please excuse me.’ 20 “Still another said, ‘I just got married, so I can’t come.’

Matt 20:22 - "You don't know what you are asking," Jesus said to them. "Can you drink the cup I am going to drink?" "We can," they answered.

Price of ministry leadership - 2 Cor 11:23 - I have worked much harder, been in prison more frequently, been flogged more severely, and been exposed to death again and again. 24 Five times I received from the Jews the forty lashes minus one. 25 Three times I was beaten with rods, once I was pelted with stones, three times I was shipwrecked, I spent a night and a day in the open sea, 26 I have been constantly on the move. I have been in danger from rivers, in danger from bandits, in danger from my fellow Jews, in danger from Gentiles; in danger in the city, in danger in the country, in danger at sea; and in danger from false believers. 27 I have labored and toiled and have often gone without sleep; I have known hunger and thirst and have often gone without food; I have been cold and naked. 28 Besides everything else, I face daily the pressure of my concern for all the churches. 29 Who is weak, and I do not feel weak? Who is led into sin, and I do not inwardly burn?

Paul's Valedictory (farewell speech)

2 Tim 4:6 For I am already being poured out as a drink offering, and the time of my departure is at hand. 7 I have fought the good fight, I have finished the race, I have kept the faith. 8 Finally, there is laid up for me the crown of righteousness, which the Lord, the righteous Judge, will give to me on that Day, and not to me only but also to all who have loved His appearing. 9 Be diligent to come to me quickly; 10 for Demas has forsaken me, having loved this present world, and has departed for Thessalonica— Crescens for Galatia, Titus for Dalmatia. 11 Only Luke is with me. Get Mark and bring him with you, for he is useful to me for ministry. 12 And Tychicus I have sent to Ephesus. 13 Bring the cloak that I left with Carpus at Troas when you come—and the books, especially the parchments. 14 Alexander the coppersmith did me much harm. May the Lord repay him according to his works. 15 You also must beware of him, for he has greatly resisted our words. 16 At my first defense no one stood with me, but all forsook me. May it not be charged against them. 17 But the Lord stood with me and strengthened me, so that the message might be preached fully through me, and that all the Gentiles might hear. Also I was delivered out of the mouth of the lion. 18 And the Lord will deliver me from every evil work and preserve me for His heavenly kingdom. To Him be glory forever and ever. Amen!